



## BeyondEdge™ Forms Strategic Partnership with EPS Global

*Strategic distribution and system integration agreement expands reach of BeyondEdge network solution*

RICHARDSON, Texas (March 30, 2020) – BeyondEdge™, Inc., a software-defined, edge compute company focused on advancing the transformation of networks via open and modular software solutions, today announced that the company signed an agreement with EPS Global, a worldwide distributor of technology components from industry-pioneering manufacturers, to distribute and integrate the BeyondEdge software-defined, edge compute solution as part of its hardware and software offering to managed network service providers and enterprise customers.

“This new and exciting partnership with EPS Global will deliver BeyondEdge’s industry-leading network solutions to global business audiences,” said Amir Elbaz, Chief Executive Officer of BeyondEdge. “Together, BeyondEdge and EPS can help enterprises simplify their network architecture and management and help them succeed faster.”

Colin Lynch, Chief Executive Officer of EPS Global, added, “Our vision at EPS Global is to help clients reduce their costs without sacrificing product performance and quality, and in BeyondEdge we’ve found a partner that demonstrates these values through their vendor- and technology-agnostic approach. Our combined strengths will deliver marked value and enable the simple addition of emerging technologies in the future.”

According to industry analysts, edge computing ranks as a top emerging technology trend for 2020, with the software defined networking market predicted to grow at more than 42% CAGR in the five-year period ending 2023. A major market research firm believes that “ecosystem partnerships” represents a key strategy to advance edge computing, bringing together telecommunication companies, hardware and software vendors, and consultancies to develop and support enterprise deployments.

## About BeyondEdge™

BeyondEdge™ is a software-defined, edge compute company focused on advancing the transformation of networks via an open and modular software platform that delivers highly intelligent and fully automated networks for buildings and campus-wide environments. With its proven software technology, BeyondEdge solves the challenges that come with complex networks and proprietary hardware, providing the only 100% Software-Defined LAN for all services. This solution simplifies network architecture and management, and enables businesses to succeed faster, while delivering marked value, including decreased CAPEX and OPEX and support of current and future technologies. Through its blue-chip partners, established VARs, and MSPs, BeyondEdge solutions are deployed across many high-growth and high-value customer segments. BeyondEdge is headquartered in Richardson, TX. For more information on the company, please visit [www.beyondedgenetworks.com](http://www.beyondedgenetworks.com).

## About EPS Global

EPS Global was established in 1999 and is a leading franchised distributor for specialized IT components and semiconductors used in data networking and storage, virtualization, cloud, and the Internet of Things. EPS Global sits at the center of the open networking ecosystem, bringing together hardware and open NOS software to provide turnkey solutions for any use case, delivering value and expertise to your business. EPS's Engineering team offers advice on the best product set to suit your business needs, offering software configuration and bundling of solutions for hassle-free, consolidated shipments. EPS has local language and currency support in each of its 28 locations, and provides stock availability from its regional distribution hubs worldwide, minimizing lead times. For more information see [www.epsglobal.com](http://www.epsglobal.com).

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